

National Procurement Strategy Improvement Targets

Strategic Objective	Targets / Milestones			Progress to Date
	By 2004	By 2005	By 2006 & 2007	
<p>1 – Providing Leadership & Building Capacity</p> <p>The strategic objective is that there should be a commitment from the top of each council (leader, chief executive, procurement champion) to procurement excellence by managing it strategically and researching it adequately.</p>	<p>a) Every council should adopt a corporate procurement strategy, based on a Best Value or other review. The strategy should be owned by members and senior managers and its implementation monitored regularly.</p>	<p>a) Every single tier and county council should carry out a health check on progress against this National Strategy and the associated guidance as part of their corporate procurement strategy.</p> <p>b) Every council should be involved with a regional centre of excellence in procurement and project management.</p>	<p>2006</p> <p>a) Every district council should have carried out a health check on progress against this National Strategy and the guidance endorsed as part of their corporate strategy.</p>	<p>2004</p> <p>a) Adoption planned for 2005</p> <p>2005</p> <p>a) Progress monitoring commences 2005</p> <p>b) Rossendale associated with the NWCE</p>
<p>2 – Partnering and Collaboration</p> <p>The strategic objective of partnering is the delivery of better services to</p>	<p>a) Every council's corporate procurement strategy should set out the council's</p>	<p>a)The average time taken from OJEC notice to contract award in a partnering project</p>	<p>2007</p> <p>a)The average time taken from OJEC notice to contract award in a</p>	<p>2004</p> <p>a) See Nov 2005 strategy</p>

<p>citizens through the creation of sustainable partnerships between councils and suppliers in the public, private and voluntary sectors for the delivery of services and the carrying out of construction projects. The strategic objective of collaboration is to obtain better value by bringing councils and other public bodies together at local, regional and national levels to combine their purchasing power and create shared services.</p>	<p>approach to partnering in service delivery and in construction projects. Every council's corporate procurement strategy should also set out the council's approach to collaboration (including purchasing consortia, joint procurement and commissioning and shared services), and the new trading powers.</p> <p>b) Every Best Value Review or similar strategic review of a service should include a robust and challenging appraisal of service delivery models.</p>	<p>should be reduced by 10 per cent.</p> <p>b) Smaller district councils without procurement resources of their own, should be collaborating with others to create shared services for procurement and project management.</p>	<p>partnering project should be reduced by 25 per cent.</p> <p>b)All councils should be collaborating regionally through networks of centres of excellence in procurement and project management.</p>	<p>b) See reviews on: Environmental services, Revenues and Benefits, One stop shop, IT.</p> <p>2005 a) Not applicable (Revenues and Benefits – Nov 05 the first in recent history)</p> <p>b) ELeP, Revenue and Benefits review, LCC /Shared Contact Centre, ODPM Capacity fund Prince II training.</p>
<p>3 - Doing business electronically</p> <p>The strategic objectives are :</p> <ul style="list-style-type: none"> • to achieve efficiencies in the procure-to-pay cycle including reduction in cycle time and reduction in transaction costs to free resources that can be directed into strategic activities, including collaboration and partnering, and into front line public services. • to use e-Marketplaces 	<p>a) Every council should have implemented an appropriate e-Procurement solution as part of its e-Government programme.</p> <p>b) All councils should be making appropriate use of the Government Procurement Card (GPC) or a procurement card that offers comparable value for money, for low value purchases.</p>		<p>2007</p> <p>a) All councils should have access to an appropriate e-Marketplace</p>	<p>2005 a) ELeP Procurement module (auctions and market place). New 2005 finance systems incorporating e trading features</p> <p>b) Procurement cards issued to key Rossendale consumable buying points</p> <p>2007 a) e-Marketplace introduced as part of</p>

<p>as a vehicle for collaboration so that smaller councils without a centre of expertise have access to framework agreements and contracts awarded by ones that do.</p>				<p>ELeP procurement programme.</p>
<p>4 - Stimulating markets and achieving community benefits</p> <p>The strategic objectives are that councils should -</p> <ul style="list-style-type: none"> • engage actively in a dialogue with suppliers • align procurement to their corporate objectives including the economic, social and environmental objectives set out in the Community Plan. 	<p>a) All councils shall consult staff during procurement projects and build employment considerations into procurement processes and contracts, including compliance with the 2003 Act and circular 03/2003 including the associated code of practice.</p> <p>b) Every council should publish a “Selling to the Council” guide on its corporate website together with details of bidding opportunities and contact details for each contract.</p> <p>c) All corporate procurement strategies should address:</p>	<p>a) Every council should include in invitations to tender/negotiate for partnerships a requirement on bidders to submit optional, priced proposals for the delivery of specified community benefits that add value to the Community Plan.</p>		<p>2004</p> <p>a) Evidenced by the past transfers of the Highways and Leisure factions. More recently Revenues and Benefits.</p> <p>b) To be completed</p> <p>c) Integration of the strategy into Equalities and Diversity, including guidance for both officers and prospective suppliers has been presented to the Councils Equalities group. This document addresses the areas of diversity, SMEs, supplier value for money.</p>

	<p>- the relationship of procurement to the Community Plan, workforce issues, diversity and equality and sustainability;</p> <p>- how the council will encourage a diverse and competitive supply market, including small firms, social enterprises, ethnic minority businesses and voluntary and community sector suppliers. Every council should build sustainability into its procurement strategy, processes and contracts. Procurement processes for partnerships should include:</p> <ul style="list-style-type: none">- development of a concordat for small, medium sized businesses (SMEs) and voluntary sector compacts- issuing an information memorandum to prospective bidders setting out the background to the project, the council's objectives and an outline of the procurement process and timetable, and roles and responsibilities- inviting bidders to demonstrate their track record in achieving value for money through effective use of their supply chain, including the use of small firms; this should continue to be examined as part of contract management.			
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