



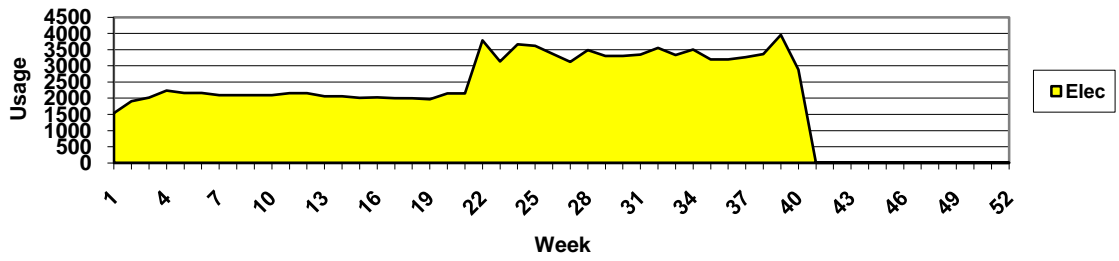
**PERFORMANCE OVERVIEW & SCRUTINY – LEISURE  
HIGHLIGHT REPORTS**

<b>Project</b>	Whitworth Facilities	<b>Status</b>	Red / Amber / Green
<b>Project Sponsor</b>	CLAW		
<b>Project Manager</b>			
<b>Period of report</b>	Sept 2010		
<b>Background</b>	Progress report for the Overview & Scrutiny Committee to determine the feasibility of improved income stream at The Riverside and the cost implications to the business and the subsequent funding implications.		
<b>Action/ progress this period</b>	<ul style="list-style-type: none"> <li>• A visit to Heywood Civic Hall is yet to be arranged</li> <li>• Marl Pits comparison not yet carried out. AB (CLAW) to organise meeting with Marl Pits Manager</li> <li>• Lease discussions are continuing – the lease for Marl Pits is being used for comparison</li> <li>• Energy cost savings are continuing – concern over recent high electricity readings has not been resolved</li> <li>• Operation review being carried out by Alan Billingsley, Director CLAW, to determine the most effective strategy for the business. This is being carried out on a part basis, with no cost.</li> <li>• Globe Consultants have been chosen to review the possible income improvements at The Riverside. The review will begin in Oct. The new Business Plan will also be instigated following this review</li> </ul>		
<b>Action/ progress anticipated next period</b>	<ul style="list-style-type: none"> <li>• Visit similar facilities in the area to provide comparison of income/costs</li> <li>• Visit Marl Pits for to provide comparison of income/costs</li> <li>• Finalise with RBC the lease arrangements, particularly the responsibility for the costs to upgrade and maintain both buildings</li> <li>• Determine the best ways to market the Whitworth facilities through the various RBC outlets.</li> <li>• Continue to implement plans to reduce energy costs</li> <li>• Determine, in conjunction with Globe Consultants, possible income improvements and cost implications for The Riverside.</li> </ul>		

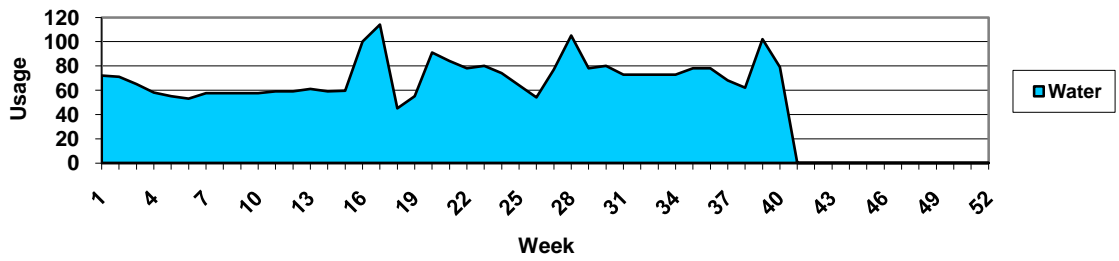
<p><b>CLAW business and operation structure</b></p>	<p>From the initial Operation Review findings, there is a strong need to improve the staffing structure of the business. The current management structure is too 'flat', with a relatively low level of management. This arrangement unfortunately places a high level of dependency on CLAW members. In April 2009 we appointed an Operations Manager in an attempt to improve the business effectiveness and also reduce the risk to the business, with its reliability on volunteer members of CLAW. However, before any benefits were achieved the Manager left the business. (Aug 2009). At that time we decided we would wait for the outcome of the Leisure Review before reconsidering our options. Over twelve months later, due to the financial constraints and with continuing minimum staffing levels, we are still relying on Duty Managers to run the business. We need to look at the RLT template for management structure and possibly replicate the funding requirement. It is becoming increasingly difficult to sustain the business with the current structure and it will be impossible to implement any improvements that may be determined by the review with Globe Consultants.</p> <p>We have a faithful staff, with a very low turnover and excellent potential for internal promotion. However extra funding would have to be considered for any improvement in our staffing organisation, whether a new Operations Manager or by internal promotion.</p>
<p><b>Finance Report</b></p>	<p>The six month report shows that the funding requirements to date are £38.97k (against a budget of £46.99k) which would project a requirement of £77.94k for the year. Agreed funding for this financial year is £69k plus an additional one off funding of £25k, a possible surplus of £16k. There is no provision for any capital funding for this year.</p> <p>Based on these first six month figures and assuming no increase in overheads, to reduce the basic funding back to £69k, for the next financial year, will require a minimum of a £9k improvement. This would require an additional annual income of approximately £55k. Ref: Finance Report Improvement requirements (1) (This would be a £18k improvement on our current budget)</p> <p>To enable the Riverside to completely fund both facilities would require an additional annual income of £467k. Ref: Improvement requirements (2)</p>
<p><b>Riverside Income</b></p>	<p>Although the income is above budget, it is below the level of last year, mainly due to reduced weddings and reduced bar income</p>
<p><b>Pool and Gym Income</b></p>	<p>The income is on line with budget and slightly ahead of last year's figures</p>
<p><b>Utilities Costs</b></p>	<p>The energy costs are slightly higher than budget at the Riverside but overall costs are on line with budget</p>
<p><b>Event Function to end of 2010</b></p>	<p>The Riverside diary is now almost full until the end of the year</p>
<p><b>Attachments</b></p>	<p>Finance report, Riverside income, Pool and Gym income, Utilities costs and graphs, Event function to end of 2010.</p>

# Meter Charts 2010 LC

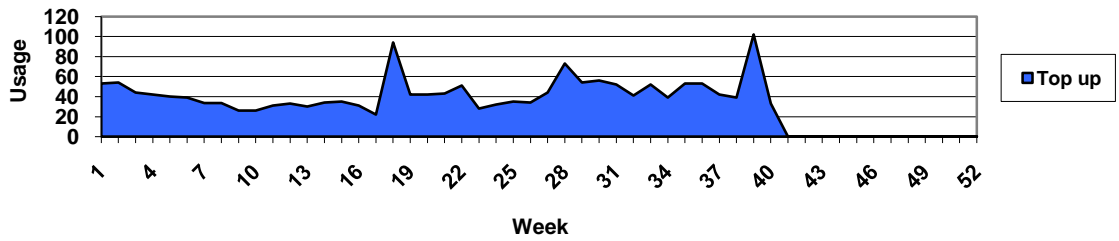
## Elec



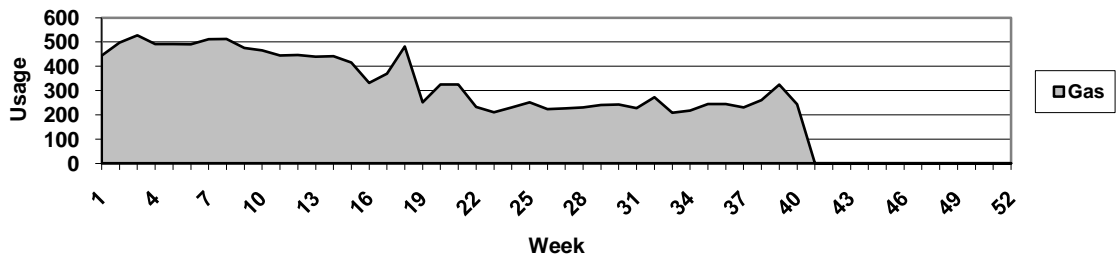
## Water



## Top up



## Gas





## Pool and Gym Income

### Month by month comparisons

												Month by month comparisons							
				2010				2011						2009/10	2008/9	2007/8	2006/7	2005/6	2004/5
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
11,537	9,095	8,725	11,139	8,622	11,000							£60,118	£60,549	£45,320	£40,447	£34,201	39291	46775	
6,283	6,489	6,438	6,554	7,379	6,272							£39,415	£37,566	£40,447	£35,261	£38,321	35519	29991	
Total												£99,533	£98,115	£85,767	£75,708	£72,522	£74,810	£76,766	
				2009				2010											
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
8,786	10,669	9,353	10,654	10,726	10,361	8,453	9,302	5,165	7,476	12,137	6684	£109,766							
6,024	5,449	5,828	7,197	6,445	6,623	5,585	6,828	5,138	5,587	6,206	6404	£73,314							
Total												£183,080							
				2008				2009											
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
5959	9263	6127	8223	8152	7596	9200	5042	20714	6830	10355	3543	£101,004							
6194	6159	7134	6478	7171	7311	5968	5935	5565	9083	5989	6093	£79,080							
Total												£180,084							
				2007				2008											
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
£3,559	£8,475	£10,521	6730	6334	4828	8935	4156	11043	6004	10930	7895	£89,410							
£5,649	£5,872	£5,842	6572	6185	5141	5050	5673	4590	6495	6520	6925	£70,514							
Total												£159,924							
				2006				2007											
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
4776	8444	4771	5445	6530	4235	7963	3969	19570	9516	5609	8405	£89,233							
6278	6510	7069	6118	6123	6223	6126	6645	5483	6346	6203	6043	£75,167							
Total												£164,400							
				2005				2006											
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
5418	9010	5530	7689	6912	4732	6335	13300	8633	9057	5245	7206	£89,067							
5613	5926	6811	6377	5483	5309	5279	5529	4782	5565	5579	5826	£68,079							
Total												£157,146							
				2004				2005											
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
10084	5822	6910	9041	5311	9607	18047	3439	6412	3912	5119	7977	£91,681							
4262	4585	7611	4898	4016	4619	4639	4534	3813	4881	5131	5561	£58,550							
Total												£150,231							
				2003				2004											
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total							
		6237	9984	6850	7121	5041	5908	6167	8606	10328	6497	£72,739							
	9280	4162	3599	4209	3767	3821	3620	3689	4257	3518	4903	£48,825							
Total												£121,564							

## Riverside Events to end of 2010

25-Oct-10	
26-Oct-10	Zumba Smithies
27-Oct-10	Yoga Bibby
28-Oct-10	Karate Karate Club Whitworth
29-Oct-10	John McCane Riverside
30-Oct-10	Presentation Night Jager
31-Oct-10	Halloween Party Riverside
01-Nov-10	
02-Nov-10	Zumba Smithies
03-Nov-10	Yoga Bibby
04-Nov-10	Karate Karate Club Whitworth
05-Nov-10	
06-Nov-09	Christmas Fair St Anselms
06-Nov-10	Classical Night Riverside
07-Nov-10	Cinema WTC
08-Nov-10	Driver Training RBC
09-Nov-10	Zumba Smithies
10-Nov-10	Yoga Bibby
11-Nov-10	Karate Karate Club Whitworth
12-Nov-10	Tribute Evening Vision Promotions
13-Nov-10	Christmas Fair St Bartholomews
13-Nov-10	Penesentation Rossendale Riding
14-Nov-10	Remembrance Sunday WTC
15-Nov-10	
16-Nov-10	Zumba Smithies
17-Nov-10	Yoga Bibby
18-Nov-10	Karate Karate Club Whitworth
19-Nov-10	Presentation Dinner Clarke
20-Nov-10	Wedding Stott
21-Nov-10	Lights Switch On WTC
22-Nov-10	Dinner Theatre R/dale Players
23-Nov-10	Meeting RBC
23-Nov-10	Dinner Theatre R/dale Players
24-Nov-10	Dinner Theatre R/dale Players
25-Nov-10	Dinner Theatre R/dale Players
26-Nov-10	Dinner Theatre R/dale Players
27-Nov-10	Dinner Theatre R/dale Players
28-Nov-10	Xmas Party WSC
29-Nov-10	Awards Evening RBC
30-Nov-10	Zumba Smithies
01-Dec-10	Yoga Bibby
02-Dec-10	Karate Karate Club Whitworth
03-Dec-10	Xmas Party Night Riverside
04-Dec-10	Xmas Party Night Riverside
05-Dec-10	Carol Concert Cancer research
06-Dec-10	
07-Dec-10	Zumba Smithies
08-Dec-10	Yoga Bibby
09-Dec-10	Karate Karate Club Whitworth
10-Dec-10	Xmas Party Night Riverside

11-Dec-10 Xmas Party Night	Riverside
12-Dec-10 Band Concert	Tolley
13-Dec-10 Carol Service	WTC
14-Dec-10 Zumba	Smithies
15-Dec-10 Yoga	Bibby
16-Dec-10 Karate	Karate Club Whitworth
17-Dec-10 Xmas Party Night	Riverside
18-Dec-10 Xmas Party Night	Riverside
19-Dec-10 Christmas Party	Jager
20-Dec-10	
21-Dec-10 Henna Party	Mushtaq
22-Dec-10	
23-Dec-10	
24-Dec-10 Christmas Party	Coates Engineering
25-Dec-10	
26-Dec-10	
27-Dec-10	
28-Dec-10	
29-Dec-10	
30-Dec-10	
31-Dec-10 New Years Eve Party	WSC

**CLAW - Financial Monitoring Year to Date Sept 2010 (6 months)**

Whitworth Leisure Centre	Actual £000	Budget £000	Variance £000	Prev' YTD		Full Year Budget £000
				Actual £000	Variance £000	
<b>Revenue</b>	105.20	106.45	-1.25	104.63	0.57	215.15
Gross profit	17.47	19.00	-1.53	10.67	6.80	45.25
<i>Gross profit%</i>	16.61%	17.85%		10.20%		21.03%
Overheads	50.30	59.88	9.58	55.45	5.15	126.61
<b>Funding Requirement</b>	-32.83	-40.88	8.05	-44.78	11.95	-81.36

The Riverside	Actual £000	Budget £000	Variance £000	Prev' YTD		Full Year Budget £000
				Actual £000	Variance £000	
<b>Revenue</b>	178.16	140.50	37.66	210.99	-32.83	354.20
Gross profit	31.97	22.17	9.80	56.60	-24.63	65.87
<i>Gross profit%</i>	17.94%	15.78%		26.83%		18.60%
Overheads	38.11	28.28	-9.83	38.23	0.12	73.39
<b>Funding Requirement</b>	-6.14	-6.11	-0.03	18.37	-24.51	-7.52

Total	Actual £000	Budget £000	Variance £000	Prev' YTD		Full Year Budget £000
				Actual £000	Variance £000	
<b>Revenue</b>	283.36	246.95	36.41	315.62	-32.26	569.35
Gross profit	49.44	41.17	8.27	67.27	-17.83	111.12
<i>Gross profit%</i>	17.45%	16.67%		21.31%		19.52%
Overheads	88.41	88.16	-0.25	93.68	5.27	200.00
<b>Funding Requirement</b>	-38.97	-46.99	8.02	-26.41	-12.56	-88.88

2011/12 Improvement requirements (1)	2011/12 Target £000	2010/11 Budget £000	Variance £000	2010/11 YTD		Full Year Budget £000
				Actual £000	Variance £000	
<b>Revenue</b>	312.00	246.95	65.05	283.76	28.24	624.00
Gross profit	53.00	41.70	11.30	49.44	3.56	106.00
<i>Gross profit%</i>	16.99%	16.89%		17.42%		16.99%
Overheads	88.00	88.00	0.00	88.41	0.41	176.00
<b>Funding Requirement</b>	-35.00	-46.30	11.30	-38.97	3.97	-70.00

2011/12 Improvement requirements (2)	2011/12 Target £000	2010/11 Budget £000	Variance £000	2010/11 YTD		Full Year Budget £000
				Actual £000	Variance £000	
<b>Revenue</b>	518.00	246.95	271.05	283.76	234.24	1036.00
Gross profit	88.00	41.70	46.30	49.44	38.56	176.00
<i>Gross profit%</i>	16.99%	16.89%		17.42%		16.99%
Overheads	88.00	88.00	0.00	88.41	0.41	176.00
<b>Funding Requirement</b>	0.00	-46.30	46.30	-38.97	38.97	0.00





### Gas and Electricity Readings The Riverside

